

Welcome to the 4th edition of *mta*⁷ News Item.

Oil and Gas



What are Oil and Gas?

Crude Oil and natural gas are non-renewable sources of energy. Crude oil is a mixture of various hydrocarbon compounds and other materials. When it is brought to the surface, crude oil may also contain natural gas and product fluids such as salt water and both dissolved and suspended solids. Petroleum products are produced from the processing of crude oil at refineries and the extraction of liquid hydrocarbons at natural gas processing plants.

The airline industry as they market air tickets to Travel Agencies which handle Marine and Offshore market, may require transparency of net fare mark-ups and transaction fees to be able to compete with the fast-paced marketplace.

Most of the *mta*⁷ partners, specifically from Australia, Philippines, United Kingdom and South Africa have clients in the Oil and Gas industry.

UK has several clients and are mainly in the following fields-exploration, delivery, discharge and crewing. They visit many different parts of the world but the most popular destinations are Aberdeen, Los Angeles, Houston, New Orleans, Quito, Recife, Lagos and Karratha. They use marine fares on British Airways, Virgin, Arik Air, Qantas, Emirates, TAP, Lufthansa, KLM, Qatar, Air France, US Air, United Airlines and Etihad. The UK partner has dedicated offshore fares with many of the same airlines for clients visiting rigs, wind farms and the likes.

In the Philippines, the client has regular destinations for Offshore Business, Oil and Gas, Petrochemical, Commercial Vessel Manning, Offshore Global Catering and Facility Management, Engineering, Commissioning, Trainings and other related industries, mostly to Malaga the Southern Spain, and Luanda, Angola.

They normally issue tickets on Emirates due to its convenience in schedule for crew and port agents. Although there is no definite seasonality for offshore market, it was observed that Seamen prefer to be home during Christmas Season to spend the holidays with their families as a tradition.

The South African partner is currently engaged with Nigeria, a country rich in natural gas associated with oil extraction.

The Australian partner has a highly experienced team and has access exclusively to global marine and offshore airfares for various airlines in their country.

Accuracy in processes is required to manage coordination of moving crews and workers to and from their vessels or worksites around the world. This involves multiple nationalities and more remote travel routes, so selecting the most appropriate travel solutions for each company requires specialized knowledge and careful analysis to obtain the best result.



marine
travel
alliance