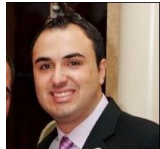


Welcome to the second (2nd) edition of *mta*⁷ News Item.

New Airline Marine/Offshore Contracts

Being a partner of *mta*⁷ has given its members the opportunity to issue the lowest guarantee fare for Marine/Offshore air tickets.

In Greece, Aspida Travel has exclusive marine fare with Cathay Pacific (CX) on specific flights for SIN-HKG and MNL-HKG as advised by *Dimitri Matheos*.



Owner-Athens, Greece



Fiesta Travel, Phils., has announced Dragon Air (KA) launched new route and marine fare to Clark (HKG-CRK-HKG) 90kms. away from Manila Airport.

Also, Singapore Airlines (SQ) has special seaman's rate for PMTAA (Philippine Marine Travel Agencies Association) members only. "Now, even Vietnam Air (VN) has fare for marine, which was introduced last July 2012," *Alex Nadua* said.



Marine Supervisor,
Manila, Phils.,



And to be more competitive, airlines have provided Global Deals for sea crews. "We have TG, SQ, CX, OZ, LH, 9W, SA including Middle East carries such as EK,GF,QR and EY" added Nadua.

Dolly Fortun, Managing Director, commented "these airlines now recognize the existence of the market."

Another exclusive, this time from Ukraine, per *Alex Kononenko*.



*mta*⁷ in charge
Kyiv, Ukraine



they have special contracts with Aerosvit Airlines (VV), Ukraine Int'l Airlines (PS) and Airline Utair Ukraine (QU). Not to mention the possibility of issuing tickets on local Russian carriers such as Utair Aviation (UT), Ural Airlines (U6), Kuban Airlines (GW) and Yamal Airlines (YC).

Ian Thurston of UK proudly advised that they are now the issuing agent for Arik Air International (W3).



*mta*⁷ in charge
Canterbury, UK



"South Africa has negotiated rates with different airlines, most of them are as follows AC, AF, CX, EK, KQ, KL, LH, SN, SA, LX

and UA, these rates are only given to companies who specialise in Marine/Offshore market," according to the Operations Director, *Udo Botha*.



Cape Town, South Africa



Likewise, the India partner, Just Joy Travel & Tours, owned by Judith Fernandes has competitive Marine/Offshore rates in their own market place.



Owner-Mumbai, India



The Alliance currently has almost 140 Marine and 70 Offshore contracts. Operates globally, available 24/7/365. All inquiries are considered urgent and their top priority. *mta*⁷ has an open trading system and standard add on.



like us on facebook

<https://www.facebook.com/mtaseven>